



USDA TURKEY MARKET NEWS REPORT

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Agricultural Marketing Service

Poultry Programs

Market News Branch

NATIONAL TURKEY MARKET AT-A-GLANCE

DOMESTIC MARKET HIGHLIGHTS

The market was seasonally slow on whole turkeys with a steady at best undertone. Offerings available with some sellers willing to negotiate. Demand was slow to instances fair on rib breasts, best on institutional sizes. Increased activity was noted on destrapped tenderloins and other low cost white meat items with fresh destrapped tenderloins in the strongest position. Breast meat demand, however, was light at best. Bulk parts demand and trading was light.



EXPORT MARKET HIGHLIGHTS

Demand was light to fair, best for prompt shipments. Trading light. Frozen thigh meat moved at lower price levels as sellers tried to attract buyer interest.

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **JANUARY 03, 2001**

| CURRENT SHIPMENTS 2/ | | | | | FORWARD SHIPMENTS 6/ | | | OPEN COMMITMENTS 7/ | |
|----------------------|--------|-------|------------|-----------------|----------------------|-----------------|-------------|---------------------|-------------|
| | OFFERS | SALES | WTD AVG | VOLUME (000) | WTD AVG | VOLUME (000) | DEL. PER | VOLUME (000) | DEL. PER |
| 8-16 LB HENS | | | | | | | | | |
| EASTERN REGION 3/ | 62-63 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 61-62 | - | - | - | - | - | - | - | - |
| WESTERN REGION 5/ | 62-64 | - | - | - | - | - | - | - | - |
| 16-24 LB TOMS | | | | | | | | | |
| EASTERN REGION 3/ | 58-59 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 57-59 | - | - | - | - | - | - | - | - |
| WESTERN REGION 5/ | 58-61 | - | - | - | - | - | - | - | - |

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **JANUARY 04, 2001**

| CURRENT SHIPMENTS 2/ | | | | | FORWARD SHIPMENTS 6/ | | | OPEN COMMITMENTS 7/ | |
|----------------------|--------|-------|------------|-----------------|----------------------|-----------------|-------------|---------------------|-------------|
| | OFFERS | SALES | WTD AVG | VOLUME (000) | WTD AVG | VOLUME (000) | DEL. PER | VOLUME (000) | DEL. PER |
| 8-16 LB HENS | | | | | | | | | |
| EASTERN REGION 3/ | 62 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 61 | - | - | - | - | - | - | - | - |
| WESTERN REGION 5/ | 62-63 | - | - | - | - | - | - | - | - |
| 16-24 LB TOMS | | | | | | | | | |
| EASTERN REGION 3/ | 58-59 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 57-59 | - | - | - | - | - | - | - | - |
| WESTERN REGION 5/ | 58-60 | - | - | - | - | - | - | 20 | JAN |

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days.

3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

| WEEK OF JAN 4, 2001 | CURRENT WEEK | LAST WEEK | SAME WEEK YEAR AGO | MONTH OF DECEMBER | CURRENT WEEK | LAST WEEK | SAME WEEK YEAR AGO |
|---------------------|-----------------|--------------|-----------------------|-------------------|-----------------|--------------|-----------------------|
| 8-16 LB HENS | | | | 8-16 LB HENS | | | |
| EASTERN REGION | 62.38** | 64.50** | 63.00** | EASTERN REGION | 67.71 | 73.48 | 70.31 |
| CENTRAL REGION | 61.50** | 63.67** | 61.00** | CENTRAL REGION | 67.00 | 73.73 | 69.37 |
| WESTERN REGION | 63.00** | 64.83** | 63.00** | WESTERN REGION | 68.79 | 73.78 | 71.18 |
| 16-24 LB TOMS | | | | 16-24 LB TOMS | | | |
| EASTERN REGION | 58.63** | 58.67** | 61.00** | EASTERN REGION | 59.38 | 67.65 | 64.96 |
| CENTRAL REGION | 58.13** | 58.17** | 60.63** | CENTRAL REGION | 58.91 | 66.45 | 64.03 |
| WESTERN REGION | 59.25** | 59.50** | 61.00** | WESTERN REGION | 60.63 | 67.53 | 65.10 |

**BASED ON OFFERS

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY,
DELIVERED TO RETAILERS**

| | <u>RANGE</u> |
|------------------------------|--------------|
| FRESH TURKEYS Y HENS 8-16# | 98-107 |
| FRESH TURKEYS Y TOMS 14-24# | 98-107 |
| FROZEN TURKEYS Y HENS 8-16# | 73 |
| FROZEN TURKEYS Y TOMS 14-24# | 66 |
| FROZEN TURKEYS Y TOMS 24-28# | 71-77 |

**SAN FRANCISCO PROCESSED TURKEY
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

| | <u>RANGE</u> |
|------------------------------|--------------|
| TURKEYS Y HENS | 119-125 |
| TURKEYS Y TOMS UNDER 22# | 119-125 |
| TURKEYS Y TOMS 22-24# | 119-125 |
| TURKEYS Y TOMS 24-26# | 105-129 |
| TURKEYS Y TOMS 26 LBS & OVER | 105-129 |

FRESH TURKEYS WITH TIMERS OR EQUIVALENT U.S. GRADE A,
DELIVERED FIRST RECEIVERS, EASTERN REGION, CENTS
PER POUND, WEEK OF 07-JAN-2001

| | | <u>(8-16#)</u> | <u>(16-24#)</u> | |
|---------------------------------|--------------|-----------------|-----------------|--------------|
| | <u>HENS</u> | <u>LBS TOMS</u> | <u>LBS</u> | |
| | <u>PRICE</u> | <u>(000)</u> | <u>PRICE</u> | <u>(000)</u> |
| SALES (PROMOTIONS INCLUDED) | 79.50 | 12 | 72.00 | 4 |
| SALES (PROMOTIONS NOT INCLUDED) | 79.50 | 12 | 72.00 | 4 |
| SALES (PROMOTIONS ONLY) | | | | |
| SALES (PRICE TO BE DETERMINED) | | | | |

TURKEY MOVEMENT TREND
(IN THOUSAND POUNDS)**SLAUGHTER-CERTIFIED RTC TURKEYS**

| | |
|---------------------|-------------|
| NOVEMBER | 448,647 * |
| DECEMBER 1-29, 2001 | 381,681 * |
| To date 2001 | 5,209,083 * |
| To date 2000 | 5,320,967 * |

* PRELIMINARY

NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTSBY GEOGRAPHICAL AREAS WEEK ENDING 29-Dec-2001
(PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

| <u>-----YOUNG TURKEYS-----</u> | | | | <u>TOTAL TURKEYS</u> | |
|--------------------------------|------------|------------|------------------------|----------------------|-------------|
| | | <u>PCT</u> | <u>AVG</u> | <u>OLD</u> | <u>AVG</u> |
| | | <u>CHG</u> | <u>LIVE</u> | <u>BANDED</u> | <u>LIVE</u> |
| <u>-THOUSAND HEAD-</u> | <u>PW</u> | <u>WT</u> | <u>-THOUSAND HEAD-</u> | <u>WT</u> | |
| N EAST | 435 | -51 | 22.84 | (A) | 438 22.84 |
| SATL | 438 | -45 | 28.26 | (A) | 441 28.26 |
| N CENT | 1,396 | -33 | 32.87 | (A) | 1,399 32.87 |
| S CENT | 294 | -38 | 24.73 | (A) | 298 24.73 |
| WEST | 98 | -80 | 25.31 | (A) | 101 25.31 |
| U.S.TOTAL | 2,661(B) | -44 | 29.29 | 16 | 2,677 29.29 |
| TO DATE | | | | | |
| 2001 | 249,235(B) | | | 598 | 249,833 |
| TO DATE | | | | | |
| 2000 | 254,137(B) | | | 1,292 | 255,429 |

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included: this week 22,000; for the year 2,366,000; last year to date 1,785,000.

LIVE TURKEYS SLAUGHTERED WEEK ENDING 29-Dec-2001

| | <u>YOUNG</u> | | <u>YOUNG</u> | <u>OLD</u> | <u>TOTAL</u> |
|----------------|----------------------------|-------------|-----------------|------------|--------------|
| | <u>HENS</u> | <u>TOMS</u> | <u>BREEDERS</u> | | |
| | <u>-----THOUSANDS-----</u> | | | | |
| HEAD | 1,000 | 1,639 | 22 | 16 | 2,677 |
| AVG WT | 15.73 | 37.61 | 25.97 | 27.92 | 29.28 |
| LAST WEEK | 1,857 | 2,819 | 54 | 12 | 4,742 |
| SAME WK YR AGO | 993 | 1,585 | 13 | 11 | 2,602 |
| AVG WT | 15.35 | 36.40 | 24.13 | 32.29 | 28.29 |
| TO-DATE/2001 | 104,254 | 142,615 | 2,366 | 598 | 249,833 |
| TO-DATE/2000 | 252,352(B) | | 1,785 | 1,292 | 255,429 |

(A) Comparable data not available for last year, this data is comprised of hens and toms.

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NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 3 JANUARY 2002.

The undertone on fresh tom breast meat and wing meat with skin was barely steady to instances weak, about steady on destrapped tenderloins, and steady at best on the balance of white meat items. Demand light at best with the best inquiry noted on destrapped tenderloins. Offerings of destrapped tenderloins were light at best and the balance of white meat items were mixed and ranged mostly from adequate to ample. Domestic trading centered on light volumes of fresh mechanically separated turkey and fresh tom breast meat. Export inquiry was light to instances fair. Export trading was slow and centered on tom drums.

| DOMESTIC TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|--|---|---|---|--|
| BREASTS, 4-8 LBS GRADE A 2/ BREASTS, 4-8 LBS GRADE A—FRESH 2/ BREASTS, 4-8 LBS PLANT GRADE 2/ DRUMSTICKS, TOM DRUMSTICKS, TOM—FRESH DRUMSTICKS, HEN WINGS, FULL-CUT, TOM WINGS, FULL-CUT, HEN WINGS, V-TYPE, TOM WINGS, V-TYPE, HEN NECKS, TOM NECKS, HEN BREASTS, B/S, TOM 3/ BREASTS, B/S, TOM—FRESH 3/ THIGH MEAT THIGH MEAT—FRESH BREAST TRIM MEAT SCAPULA MEAT TENDERLOINS DESTRAPPED TENDERS DESTRAPPED TENDERS—FRESH WING MEAT WITH SKIN MECHANICALLY SEPARATED 4/ MECHANICALLY SEPARATED—FRESH 4/ | 25.00 39.00 130.00-143.00 124.00 77.00 14.00-15.00 | F M W M R F F M R | 27.51 25.00 29.00 35.00 39.00 28.00 139.29 81.00 80.00 128.00 122.00 124.00 77.00 14.50 14.68 | 112 40 40 20 15 20 280 7 5 22 120 40 20 33 370 |
| EXPORT TRADING | | | | |
| DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM TAILS MECHANICALLY SEPARATED 4/ THIGH MEAT - FROZEN | 27.00-28.50 | F F F | 27.80 27.00 15.00 81.00 | 224 52 120 40 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 4 JANUARY 2002.

The market tone continued steady to instances weak on fresh tom breast meat for the light buyer inquiry. However, increased activity was noted on destrapped tenderloins as some substitute destrapped tenderloins for breast meat due to the price differential. Trading was noted on fresh destrapped tenderloins at higher trending price levels. However, while some sellers offered frozen destrapped tenderloins higher buyers bid lower. Increased trading was also noted on breast trim, scapula and wing meat but at steady to barely steady price levels. Domestic trading was light on all items. Grade A 4-8 lb. breasts traded at 107 cents delivered early February in the West and non basted Grade A 14-16 lb. breasts traded 120, plant grade non-basted breasts at 100 cents on 8-10 lb., 108 on 12-16 lb., and 108-110 cents delivered on 16-18 lb. breasts. Ground drum meat traded at 48 cents delivered. Export demand was slow to fair, best on drums. Trading was light with frozen thigh meat noted at lower price levels. Livers traded at 25 and tom necks at 27 cents delivered export.

| DOMESTIC TRADING | PRICE RANGE | LST CDE 1/ | WTD AVG PRICE | VOLUME (000) | WEEKLY WTD AVG PRICE | WEEKLY VOLUME (000) |
|-----------------------------------|---------------|---------------|---------------------|-----------------|-------------------------------|---------------------------|
| BREASTS, 4-8 LBS GRADE A 2/ | | M | 99.00 | 200 | 99.00 | 200 |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ | | | | | | |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | | | | | | |
| DRUMSTICKS, TOM | 27.00-28.00 | | 27.39 | 181 | 27.39 | 181 |
| DRUMSTICKS, TOM—FRESH | | | | | | |
| DRUMSTICKS, HEN | 27.00 | | 27.00 | 40 | 26.00 | 80 |
| WINGS, FULL-CUT, TOM | 31.00 | | 31.00 | 8 | 29.33 | 48 |
| WINGS, FULL-CUT, HEN | 30.00 | | 30.00 | 40 | 30.00 | 40 |
| WINGS, V-TYPE, TOM | 33.00 | | 33.00 | 9 | 33.00 | 69 |
| WINGS, V-TYPE, HEN | | R | 39.00 | 15 | 39.00 | 15 |
| NECKS, TOM | 29.00-30.00 | | 29.12 | 57 | 28.83 | 77 |
| NECKS, HEN | | | | | | |
| BREASTS, B/S, TOM 3/ | | | | | | |
| BREASTS, B/S, TOM—FRESH 3/ | 143.50-146.00 | | 144.60 | 200 | 141.50 | 480 |
| THIGH MEAT | 78.00 | | 78.00 | 30 | 78.00 | 30 |
| THIGH MEAT—FRESH | 79.00 | | 79.00 | 20 | 79.00 | 20 |
| BREAST TRIM MEAT | 108.00-112.00 | | 109.67 | 120 | 109.67 | 120 |
| SCAPULA MEAT | 111.00-112.00 | | 111.45 | 88 | 111.45 | 88 |
| TENDERLOINS | | F | 128.00 | 22 | | |
| DESTRAPPED TENDERS | 119.00-120.00 | | 119.38 | 160 | 120.50 | 280 |
| DESTRAPPED TENDERS—FRESH | 125.00-130.00 | | 126.67 | 120 | 126.00 | 160 |
| WING MEAT WITH SKIN | 80.00-82.00 | | 80.80 | 100 | 80.17 | 120 |
| MECHANICALLY SEPARATED 4/ | | | | | | |
| MECHANICALLY SEPARATED—FRESH 4/ | 13.00-15.00 | | 14.00 | 164 | 14.51 | 574 |
| EXPORT TRADING | | | | | | |
| DRUMSTICKS, TOMS | 28.00 | | 28.00 | 280 | 27.28 | 792 |
| WINGS FULL-CUT - TOMS | | | | | | |
| WINGS, V-TYPE, TOM | 28.00 | | 28.00 | 52 | 28.00 | 52 |
| TAILS | | | | | | |
| MECHANICALLY SEPARATED 4/ | 11.00-12.00 | | 11.43 | 228 | 11.43 | 228 |
| THIGH MEAT - FROZEN | 71.50-73.25 | | 72.72 | 172 | 72.72 | 172 |

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2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.